

110™ CAMPUS CLUB
ANNUAL MEETING

Learn about the Campus Club's fiscal health, membership, successes, challenges, and future plans.

MAY 24TH 2022

Begins at 4:30 pm in the West Wing or via Zoom



WELCOME





PRESIDENT'S REPORT

- · Board of Directors Nominees
- · The Last 12 Months
- · Membership Review
- · Funding
- · Moving Forward





NOMINATIONS

2022 Board of Directors





NOMINEES 2022 BOARD OF DIRECTORS

Additional Nominees from the floor may be added, but there must be 20 member signatures.



Carolyn Porta

Associate Vice President for Clinical Affairs, Office of Academic Clinical Affairs

Professor, Population Health and Systems Cooperative, School of Nursing

Adjunct Professor, Epidemiology and Community Health, School of Public Health



Joy Wise Davis

Human Resources Director, School of Dentistry



Denise Young

Executive Director, Bell Museum

Call for action to accept the slate of nominees.



THE LAST 12 MONTHS

- -The Club was closed 3/20-8/20 and 12/20-4/21
- -Reopened in May 2021 with:
 - · Shorter hours & a bistro format
 - · Servery closed
 - · No events

OPERATIONS

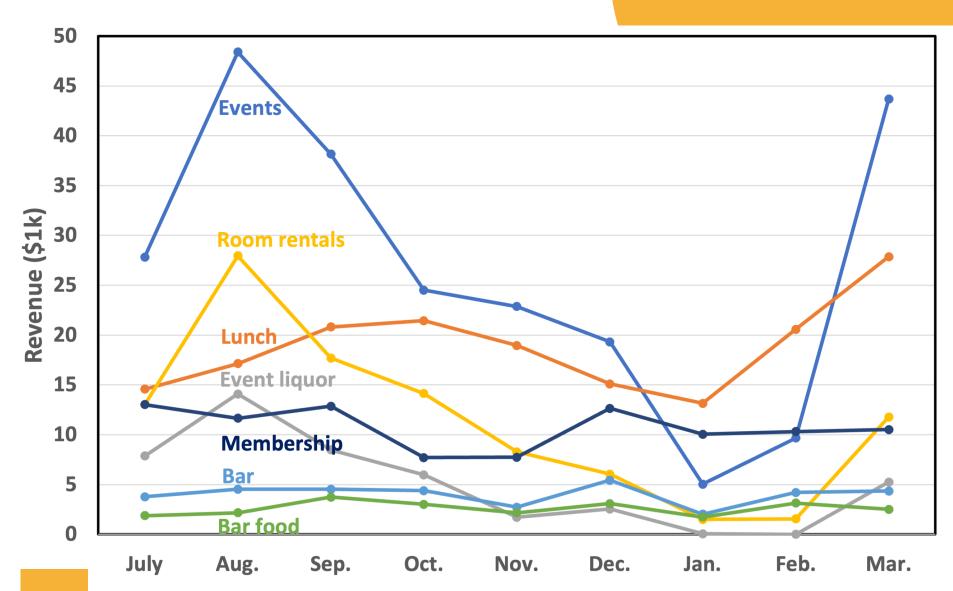
- -Continued making meals for Minnesota Central Kitchen
- -Took advantage of Federal Funding: PPP loan and Employee retention
- -Waited for mandates to be dropped and people to return to campus
- -Difficult year for sales, lots of ups and downs due to Covid





REVENUE

BASIC OPERATIONS JULY 2021 - MARCH 2022



MEMBERSHIP HOW WE'RE REBUILDING

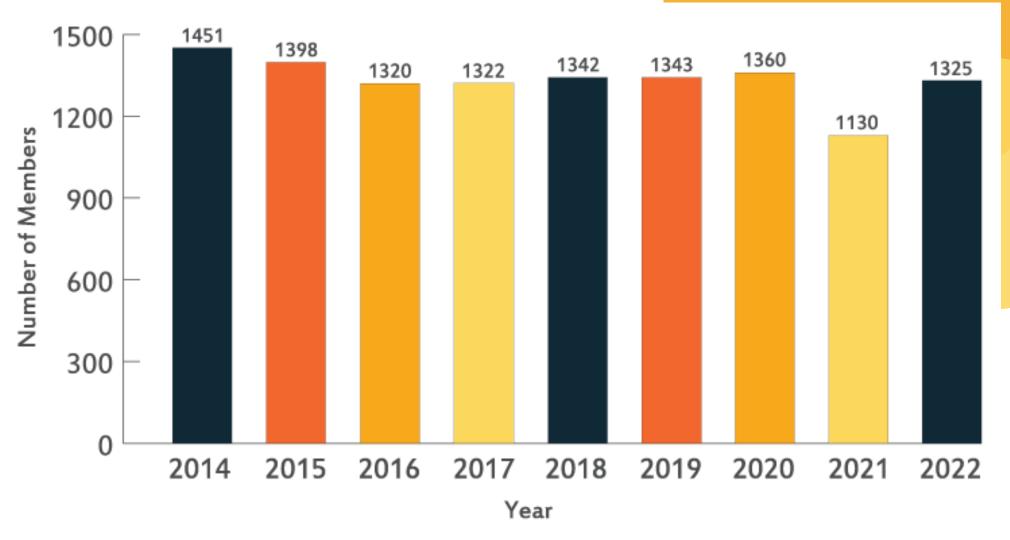
- -Worked to rebuild membership which dropped from 1360 to 1130 during the shutdown
 - · As of May 1st 2022, we are up to 1325 Campus Club Members.
- -Lowered the membership rate to \$88/year for ALL categories
- -Started the membership drive early
- -Targeted marketing through our newsletter, U portal, social media, and UMAA newsletters





MEMBERSHIP

CURRENT NUMBERS*



Total Membership - 1325

*Numbers as of May 1st 2022

FUNDING THE FUTURE OF THE CAMPUS CLUB

- -In February 2021 we learned that our funding may not be continued past FY22
- -Worked to educate the Provost on the Club with reports on our mission, history, financials, surveys to major stakeholders
- -Set up renewal committee to review options for updating Club's mission, business and membership models





FUNDING RENEWAL COMMITTEE

Charged with envisioning new programs and initiatives that:

- · Align with University priorities
- · Reduce dependence on University support
- · Ensure long-term sustainability of the Campus Club after the pandemic





FUNDING

RENEWAL COMMITTEE MEMBERS

FRANK CERRA, Retired SVP Health Sciences and UMRA Representative

SUE CHU, Professor, College of Design

VALERIE FORBES, Dean, CBS

GWENDOLYN FREED, Interim Director, School of Music

BETSY HIRSCH, Professor, Lab Med and Pathology

LINCOLN KALLSEN (Chair),
Director of Institutional Analysis, Office
of Budget and Finance

UWE KORTSHAGEN, Distinguished McKnight Professor, Mechanical Engineering

SHERI STONE, Director of HR, Extension

MAGGIE TOWLE, Senior Associate Vice President, Office of Student Affairs

JOY WISE DAVIS, Director of HR, Dentistry

ANN HOLT, Executive Director, Campus Club

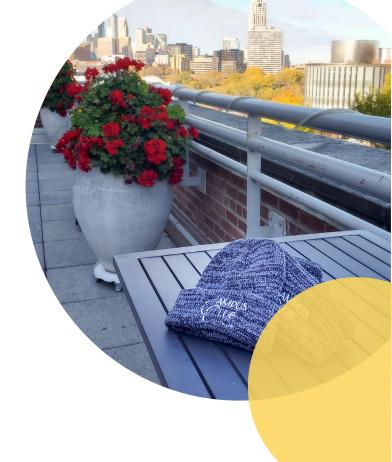
RHONDA ERICKSON, Assistant Director, Campus Club



FUNDING

Met with the Provost in early April and presented a plan showing 3 proposals that would increase revenue and reduce subsidy to about \$300k per year (from \$750k in FY22)

The Campus Club will continue reviewing business model options that will meet the University's goal for zero subsidy





FUNDING OUTCOME

- -The Club will receive a monthly subsidy starting July 2022 of roughly \$42K (Timeframe uncertain)
- -Chartwells, and perhaps others, will evaluate the 4th floor of Coffman for operation without subsidy
- -Campus Club rent for the 4th floor of Coffman is about double, per square foot, of UMN dining for ground and first levels
- -At that rent, the Club could operate without a subsidy after a three-year period to rebuild and implement new programs





THE FUTURE

WHAT CAN WE DO TO MOVE FORWARD?

-Advocate that Chartwells/other vendors will be held to the same standards and service function - compare apples to apples

- -Negotiate long term lease based on market rate (what others in the building are paying for rent)
- -Implement changes to business model that would bring in more revenue
- -Pursue rebranding of the Campus Club to more strongly align it with University values and goals, including the Systemwide Strategic Plan, MPACT 2025



TREASURER'S REPORT

FISCAL YEAR COMPARISON

VALUES SHOWN IN THOUSANDS

Revenue		FY18 Actual		FY19 Actual		FY20 Actual		FY21 Actual		FY22 Projection	FY23 Budget
Lunch sales	\$	363	\$	373	\$	267	\$	29	\$		\$ 276
Catering/special events	\$	771	\$	804	\$	472	\$	62	\$		\$ 584
Event Liauor	\$	86	\$	102	\$	69	\$	20	\$	70	\$ 78
Conf room rentals	\$	189	\$	208	\$	153	\$	32	\$	172	\$ 200
Service Fees	\$	143	\$	161	\$	97	\$	16	\$	96	\$ 115
Bar sales	\$	75	\$	73	\$	50	\$	10	\$	60	\$ 63
Bar Food	\$	36	\$	31	\$	24	\$	4	\$	37	\$ 34
Gopher Express	\$	7	\$	5	\$	4	\$	1	\$	1	\$ 3
Takeout and Delivery	Ś	_	Ś	_	\$	_			\$	13	\$ 14
Membership dues	\$	272	\$	284	\$	270	\$	221	\$	128	\$ 138
Member brunches/dinners	\$	30	\$	27	\$	11	\$	1	\$	14	\$ 6
Misc. income	Ś	3	Ś	_	Ś	_	\$	_	\$	_	\$ _
Government loans, grants, and funds	\$	_	\$	_	\$	_	\$	427	\$	626	\$ _
Second Harvest Heartland	Ś	_	\$	_	\$	_	\$	158	\$	332	\$ 319
Total Sales Income	\$	1.975	\$	2.068	\$	1.417	\$	981	Ś	2.263	\$ 1.830
Support from U of M (Rent*)	Ś	132	\$	132	\$	132	\$	132	\$	132	\$ _
Support from U of M (CMU**)	\$	177	\$	177	\$	177	\$	177	\$	177	\$ -
Support from U of M (Debt Service)	Ś	250	\$	250	Ś	250	\$	250	\$	250	\$
Support from U of M General	Ś	181	\$	181	\$	181	\$	181	\$	181	\$ _
One time, non recurring support from	Ś	_	\$	_	Ś	100	\$	_	\$	_	\$
Month to Month Rent Support	\$	_	\$	_	\$	_	\$	_	\$		\$ 500
Interest income	Ś	1	\$	1	Ś	1	\$	1	\$	1	\$ 1
Total Revenue	\$	2,716	\$	2,809	\$	2,258	\$	1,722	\$	3,004	\$ 2,331
Expenses											
Rent. Debt Service and Utility Costs	\$	836	\$	853	\$	856	\$	829	\$	843	\$ 843
All Operating Expenses	\$	1,820	\$	1.801	\$	1,325	\$	735	\$	1,661	\$ 1,512
Administrative Expenses	Ś	142	\$	179	\$	145	Ś	99	\$	153	\$ 149
Total Expenses	\$	2,798	\$	2,833	\$	2,326	\$	1.663	\$	2,657	\$ 2,504
Net Income	\$	(82)	\$	(24)	\$	(68)	\$	59	\$	347	\$ (173)

^{*}Building Operations

^{**}Building Depreciation

EXECUTIVE DIRECTOR'S REPORT





CAMPUS CLUB

REBUILD, REBRAND AND RESTRUCTURE

Restructure our IRS designation from a Social Organization 501c7 to a *Charitable Organization 501c3*

Other 501c3 clubs include: The Athenaeum at Caltech, Stanford Faculty Club, Women's Club of Minneapolis

-Required Changes:

- · New Mission Statement
- · New Governance Structure

-Benefits:

· Align more closely with University goals, increased revenue from non member activities, fundraising opportunities, membership becomes optional rather than required



RESTRUCTURE

Make membership optional and tax deductible with new categories and benefits.

- · Basic \$88 per year // \$3.38 per pay period or \$7.33 per month
- Friend of the Club \$260 per year // \$10 per pay period or \$21.66 per month
- · Advocate \$650 per year // \$25 per pay period or \$54.16 per month
- · Leader \$1300 per year // \$50 per pay period or \$108.33 per month



REBRAND AND RESTRUCTURE

The Campus Club is evolving and finding new ways to serve the University Community.

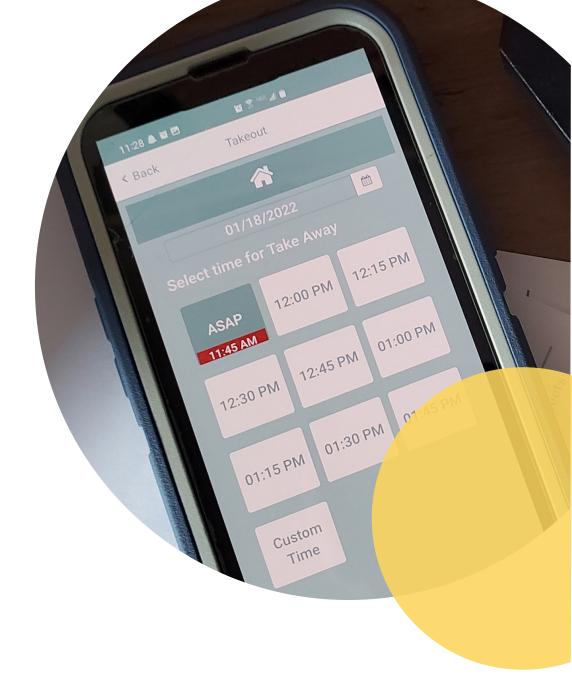
It's time to update our Business Model:

- · Expand our program to combat food insecurity and benefit more University students, along with the surrounding University community
- · Expand and develop collaborative events that showcase scholarships, student and faculty achievement, and University research
- · Make Campus Club food more widely available on the Twin Cities campus through partnerships and delivery





DISCUSSION AND QUESTIONS





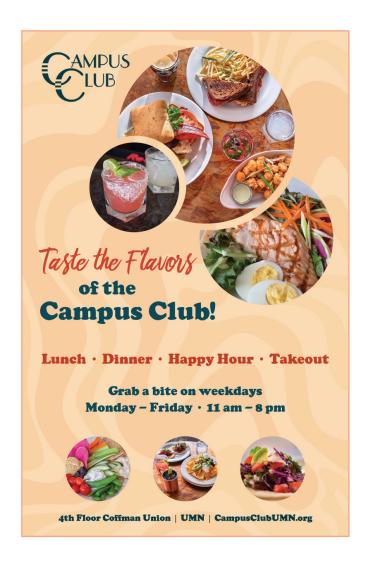
THANKS!

TO OUR AMAZING STAFF FOR MAKING THIS YEAR GREAT





WE REMINDED EVERYONE HOW DELICIOUS OUR FOOD IS







WE INVITED THE UNIVERSITY COMMUNITY TO HAPPY HOUR

MONTHLY







FOR LOTS OF TASTY GOOD DEALS!









WE'VE BEEN ABLE TO ADVERTISE AROUND COFFMAN UNION

MONTHLY

THE CAMPUS CLUB IS OPEN

ENJOY DINE IN, TAKEOUT/DELIVERY, AND DRINK SERVICE ON THE 4TH FLOOR OF COFFMAN UNION NON-MEMBERS WELCOME SUMMER 2021



SCAN
TO VIEW

GO TO CAMPUSCLUBUMN.ORG FOR HOURS + UPDATES.



THE CAMPUS CLUB IS

OPEN OPEN OPEN

NON-MEMBERS WELCOME FALL 20

SWING BY OUR RESTAURANT ON THE 4TH FLOOR OF COFFMAN!



MEMBERSHIPS START AT \$50

MONDAY – TUESDAY · 11A – 2P WEDNESDAY – FRIDAY · 11A – 7P CAMPUSCLUBUMN.ORG



SCAN TO V



LUNCH | MONDAY - FRIDAY | 11AM - 2PM

DINNER | MONDAY - FRIDAY | 2PM - 8PM

HAPPY HOUR | MONDAY - FRIDAY | 4pm - 8pm



SCAN TO VIE

Follow us online!



@ CAMPUSCLUBUMN CAMPUSCLUBUMN.ORG



WE REFRESHED OUR WEDDINGS & EVENTS MARKETING MATERIALS





Say "I Vo"at

the Campus Club!



A NEW SCHOOL YEAR MEANS A NEW MEMBERSHIP DRIVE

FALL 2021





THE CAMPUS CLUB HOSTED LOTS OF FUN EVENTS

MONTHLY



Ticket prices vary per event

January 18th (Tuesday) · February February 16th · February 23rd

4th Floor Coffman Union | University of Mini CampusClubUMN.org



5:00 to 6:30 pm WEDNESDAY

MAY 4TH

JUNE 1ST

JULY 13TH

AUGUST 3RD

SEPTEMBER 7TH

SWING BY THE BAR EARLY TO TRY SOME OF OUR NEW FOOD OR A DELICIOUS DRINK, COME SOLO OR BRING A TEAM, NON-MEMBERS ARE WELCOME!

CAMPUSCLUBUMN.ORG UMN · 4TH FLOOR COFFMAN UNION





GO TO TWINCITIESWINE.COM TO SIGN UP FOR A CLASS

4TH FLOOR COFFMAN UNION | UMN | CAMPUSCLUBUMN.ORG



INCLUDING AN OPEN HOUSE SHOWING OFF THE NEW OWL

FALL 2021







IT'S A GREAT ADDITION TO OUR NEW HYBRID EVENT OPTIONS







THE GOVERNOR OF MINNESOTA VISITED US FOR THE FINNISH MOU SIGNING

OCT.2021







WE MADE IT EASY TO GIFT THE CAMPUS CLUB DURING THE WINTER SEASON

WINTER 2021/22



EMAIL CCLUB@UMN.EDU OR CALL 612-626-1510 TO SEND A GIFT 4TH FLOOR COFFMAN UNION | CAMPUSCLUBUMN.ORG



'AMPUS





AND SENT OUT A BIG 'THANK YOU' TO ALL OF OUR MEMBERS

WINTER 2021/22





WE UPDATED OUR LOUNGE CORRIDOR SIGN TO SHOW OFF WHAT THE CAMPUS CLUB DOES

FEB.2022



MORE THAN

MILION MEALS

SERVED SINCE LAUNCH

TO PROVIDE FREE MEALS TO OUR

LOCAL COMMUNITY IN NEED



DONATE TO THIS GREAT INITIATIVE AT WWW.2HARVEST.ORG/DONATE

SUPPORTING
BOYNTON HEALTH'S

Nutrilious = U=

TO PROVIDE FREE MEALS TO
UMN STUDENTS EXPERIENCING
FOOD INSECURITY





BECOME A CAMPUS CLUB MEMBER FOR JUST 588 /YEAR WWW.CAMPUSCLUBUMN.ORG/APPLICATION



INSTAGRAM GIVEAWAYS RAN TO INCREASE OUR ONLINE VISIBILITY AND COMMUNITY ENGAGEMENT

NOV.2021 MARCH.2022











OUR MARKETING EMAILS GOT A FUN UPDATE









CampusClubUMN.org

4th Floor Coffman Union | 300 Washington Ave SE | University of Minnesot

WINTER 2021/22



RSVP Today!

at CampusClubUMN.org

Non-members can RSVP

at TwinCitiesWine.com

Campus Club Members can RSVP

4th Floor Coffman Union, University of Minnesota

300 Washington Ave SE, Minneapolis MN

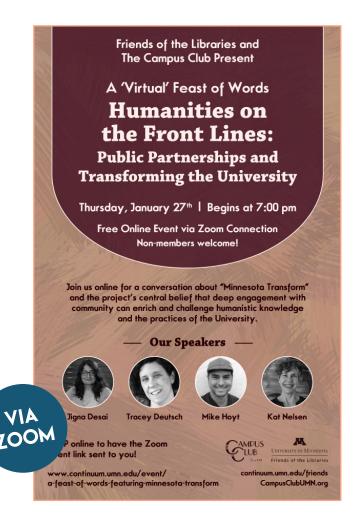


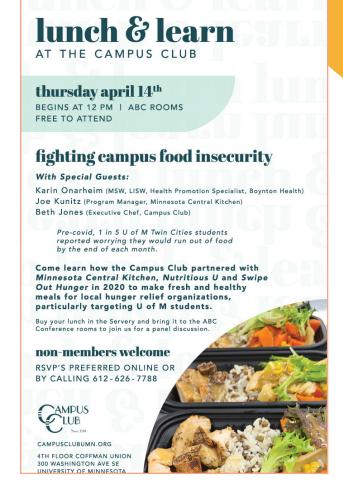




WE CO-HOSTED THE ANNUAL FEAST OF WORDS AND HOSTED OUR FIRST EVER LUNCH & LEARN

JAN.2022 APRIL.2022







WE HOSTED A
TWIN CITIES WEDDING
PROFESSIONALS EVENT

FEB.2022







WE EVEN BROUGHT BACK SOME MORE ELABORATE EVENTS

DEC.2021 FEB.2022 JUNE.2022



Rosé Wine Extravaganza

Presented by the Campus Club, Solo Vino and Sommelier Jason Kallsen

June 15th . 6 - 9 pm . \$85/person

The Rosé Extravaganza, formerly the legendary Solo Vino Rosé Tasting, is now held at the Campus Club!

Don't miss this walk-around tasting with vendors from around the Twin Cities displaying the best pink dry wines from their summer portfolios.

- · Great wine samples with lively music
- · Delicious food from the Campus Club Kitchen
- · Pink Parade Costume Contest

Limited Tiekets, RSVP Today!

Campus Club Members can RSVP through their member account at CampusClubUMN.org

Non-members can RSVP at TwinCitiesWine.com





4th Floor Coffman Union · University of Minnesota





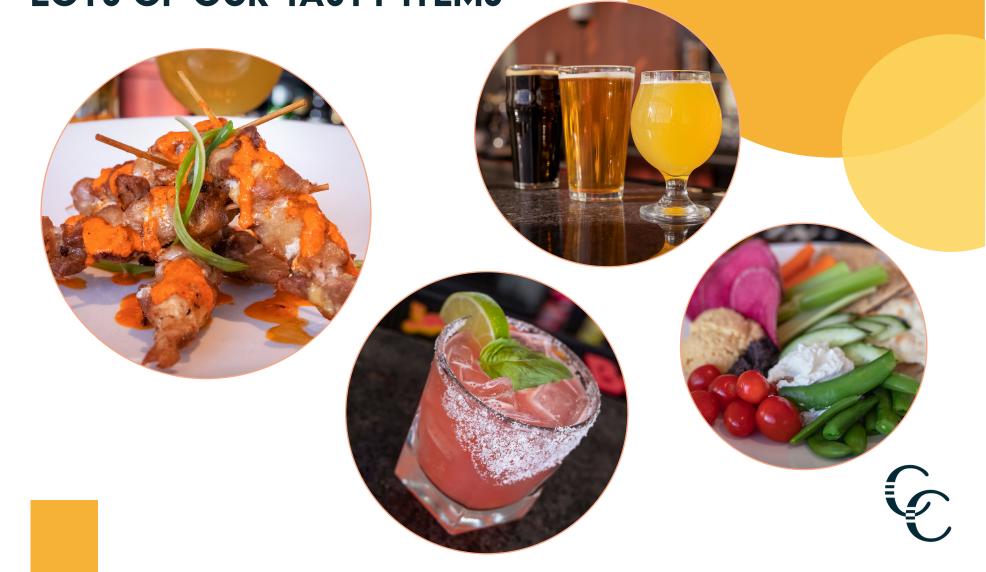
THE VALENTINE'S PAIRING DINNER TURNED OUT PERFECTLY!





WE HOSTED A STYLED FOOD & DRINK PHOTOSHOOT WITH LOTS OF OUR TASTY ITEMS

FEB.2022



OUR MARKETING MATERIALS GOT A SPRING UPDATE

SPRING 2022







AND OUR BAR SIGNAGE GOT A SPRING UPDATE TOO

SPRING 2022

HOW TO ORDER





WE HOSTED OUR FIRST EVER STYLED WEDDING PHOTOSHOOT WITH MANY OTHER VENDORS

APRIL.2022





110TH CAMPUS CLUB
ANNUAL MEETING

THANKS FOR COMING!

